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# The effect of polytechnic reform on migration

**Petri Böckerman · Mika Haapanen**

**Abstract** This paper examines the effect of the polytechnic reform on geographical mobility. A polytechnic, higher education reform took place in Finland in the 1990s. It gradually transformed former vocational colleges into polytechnics and also brought higher education to regions that did not have a university before. This expansion of higher education provides exogenous variation in the regional supply of higher education. The reform raised the mobility of high school graduates across local labour markets in the years after they had completed their secondary studies, which indicated increased mobility between high school and post-secondary education. We estimate that the reform enhanced the annual migration rate of high school graduates by 1.2 percentage points over a 3-year follow-up period. This represents a substantial increase, because their baseline migration rate is 3.7 %. The effect fades several years after the completion of secondary studies.

**Keywords** Migration · School reform · High school graduates · Vocational education · Polytechnic education

**JEL Classification** J10 · J61 · I20 · R23

P. Böckerman
Labour Institute for Economic Research, Pitkänsillanranta 3A, 00530 Helsinki, Finland
e-mail: petri.bockerman@labour.fi

M. Haapanen (✉)
School of Business and Economics, University of Jyväskylä,
PO Box 35, 40014 Jyväskylä, Finland
e-mail: mika.p.haapanen@jyu.fi

## 1 Introduction

A polytechnic education reform took place in Finland in the 1990s. It gradually transformed former vocational colleges into polytechnics offering a Bachelor's degree and expanded the supply of higher education to all regions. In other words, the reform brought higher education to regions that did not have a university in the pre-reform system.

The polytechnic reform was the largest single education reform in Finland since the reform of the comprehensive school system in the early 1970s. The polytechnics constituted a new non-university sector in higher education. The number of graduates from polytechnics has risen very rapidly. By 2000, the number of new polytechnic graduates exceeded the number of new university graduates. This paper exploits the polytechnic reform to examine internal migration patterns. We argue that the lessons from the reform have a broader interest, because they help to understand how the expansion of education, which is experienced by most of the advanced countries, affects internal mobility patterns.

The fear among the policymakers has been that the polytechnic reform may have resulted in increased outmigration of the highly educated graduates from the peripheral regions ("brain drain"), for example, because job opportunities for the highly educated graduates are less local. This outcome would be undesirable from the perspective of regional policy objectives, since the highly educated migrants possess above-average skills and also earn above-average incomes. Therefore, the prospects of economic growth in the peripheral regions are weakened and the tax burden of those who remain rises. Consequently, regional disparities may increase substantially. It is obvious that for individuals, it is desirable to improve human capital and leave a declining area.[1]

Although prior analyses of the relationship between education and migration behaviour are extensive, only the recent studies by Hickman (2009), Machin et al. (2012) and Malamud and Wozniak (2012) have utilised policy reforms to study the relationship between education and migration. Hickman (2009) considers the extent to which a merit-based aid programme in Florida has affected the location decisions of the college-educated. His results show that those eligible for the programme are significantly more likely to locate in Florida after completing their education than those who were not eligible.

In Machin et al. (2012) and Malamud and Wozniak (2012), the emphasis is on the effect of education on internal migration. Using a Norwegian primary school reform, Machin et al. (2012) find that the length of compulsory education has a positive causal impact on migration. One additional year of education increases the annual migration rates by 15 % from a low base rate of 1 % per year. Malamud and Wozniak (2012) use variation in college

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[1]For a further discussion of the brain drain, see Yousefi and Rives (1987) and Gottlieb and Joseph (2006).

attainment in the USA induced by draft-avoidance behaviour during the Vietnam War. Their results imply that the additional years of higher education significantly increased the likelihood that the affected men, later in life, resided outside the states where they had been born.

The aim of this paper is to explore the effects of the polytechnic reform on interregional migration. The analyses are based on particularly rich longitudinal data on graduated high school students from 1988 to 1998. The polytechnic reform provides us with the exogenous variation in the supply of higher education across regions and over time. The results show that the expansion of higher education increased the migration of high school graduates. The migration propensities increased particularly close to graduation from high school. But our estimates also suggest a smaller positive effect over a longer period.

The remainder of the paper is organised as follows: The next section describes the higher education system in Finland and the polytechnic reform. In Section 3, we discuss reasons why the polytechnic reform should affect interregional migration. Section 4 introduces the data. Section 5 describes the empirical approach, and the results are reported in Section 6. The last section concludes.

## 2 Higher education in Finland and the polytechnic reform

Compulsory comprehensive schooling for children begins at the age of 7.[2] It lasts for 9 years. Of the pupils, ~50 % continue to a high school (general upper secondary school, "lukio" in Finnish), which lasts for 3 years and ends with a matriculation examination. At the beginning of the 1990s, vocational schools and colleges were a diverse group of schools. Some took most of their students directly from comprehensive schools and provided them with 2 or 3 years of vocational education. In some vocational colleges, most students had completed high school education before entering a vocational college. For example, a business degree from a vocational college typically required 3 years of schooling after a comprehensive school or 2 years of schooling after a high school.

Since the polytechnic education reform, the higher education system has comprised two parallel sectors: universities[3] and polytechnics. In essence, the reform brought higher education to areas that did not have a university before the reform. The polytechnic degrees are bachelor-level degrees with a vocational emphasis. These degrees take from 3.5 to 4 years to complete.

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[2]The description of the higher education system and the polytechnic education reform is based on Böckerman et al. (2009, p. 673–675).

[3]The Finnish university sector consists of 20 universities and art academies, all of which carry out research and provide degrees up to doctorates. For further details on the university sector, see, e.g. Ministry of Education (2005).
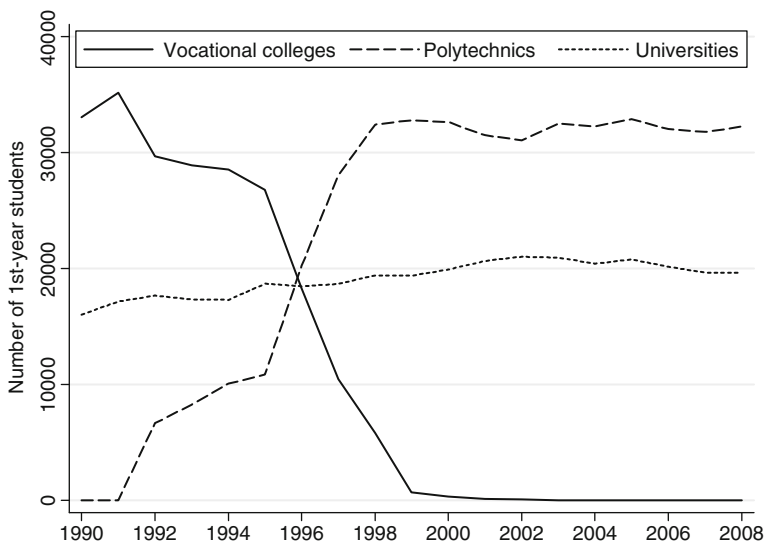
**Fig. 1** New vocational college, polytechnic and university students in Finland 1990–2008. Source: AMKOTA and KOTA databases and Statistics Finland, Education Statistics

A major difference between the sectors is that polytechnic schools are not engaged in academic research like universities. Education is free at both levels.

The first 22 polytechnics were established under a temporary licence in 1991 (e.g. Lampinen 2004). The polytechnics were created by the gradual merging of 215 vocational colleges and vocational schools. The gradual implementation of the reform is clearly reflected in the fact that students who had started their studies before a particular vocational college transformed itself into a polytechnic continued their studies along the old college lines, and they eventually graduated with vocational college degrees.[4] Hence, the timing of the reform varied considerably across schools and regions, as described in Böckerman et al. (2009, p. 674–675); see also Fig. 2. Seven new temporary licences were granted during the 1990s. The first graduates from the new polytechnics entered the labour market in 1994. The experimental phase was judged to be successful and since 1996, the temporary polytechnics have gradually become permanent. Currently, there are 27 multidisciplinary polytechnics. Unlike the university sector, the network of polytechnics covers the whole country.

The supply of education is controlled by the Ministry of Education through its decisions on the number of study places and the funding of schools. In the 1990s, the number of polytechnic study places increased very rapidly and the number of vocational college study places decreased (Fig. 1). By 1996, the

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[4]The reform changed the curriculum to a different extent in different fields (Böckerman et al. 2009, p. 675). The changes were relatively minor in engineering and nursing education but substantial in business education. The average length of the studies in business education increased from 2 to 3.5 years.
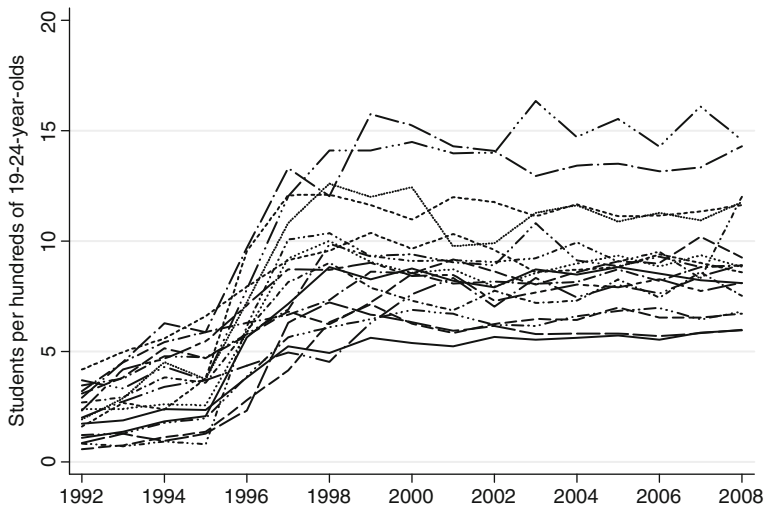
**Fig. 2** First-year polytechnic students per 19–24-year-old individuals in 1992–2008 (*lines* represent NUTS3 regions). Source: AMKOTA database and Statistics Finland, Population Statistics

number of new polytechnic students exceeded the number of new university students, and by the end of the 1990s, hardly any new vocational college places were made available.[5]

Figure 2 reveals the significant regional differences in the availability of polytechnic (higher) education and the changes in it during the 1990s. Since the availability has been relatively constant thereafter, the following analysis of the reform focuses on the 1990s and early 2000s.

The main aim of the reform was to respond to new demands for vocational skills that were seen to arise in the local labour markets. Furthermore, the geographically broad network of higher education was regarded as a mean to equalise regional development, for example, by reducing the brain drain from the less developed regions to the metropolitan areas and therefore to lessen the concentration of the workforce to the central regions. However, the regional disparities in economic growth and unemployment rates have increased considerably in Finland since the depression of the early 1990s; see, e.g. Kangasharju and Pekkala (2004) and Tervo (2005). Today, there are pressures to concentrate higher education and research into fewer units, which probably implies that there will be a decline in the number of universities and polytechnics in the future, particularly in the peripheral regions.

The polytechnic reform has previously been evaluated by comparing the employment and earnings of graduates from the polytechnics with those who

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[5]The number of applications to universities and to the most popular polytechnics exceeds the number of available starting places by a factor of 4.

had obtained vocational college degrees in the pre-reform system. Hämäläinen and Uusitalo (2008) find that the relative earnings of vocational college graduates decrease in the field of business and administration after polytechnic graduates start to enter the labour market, which is inconsistent with the pure human capital model and can be interpreted as evidence that supports the signalling model of education.[6] Böckerman et al. (2009) conclude that the reform had considerable positive effects on the earnings and employment levels for graduates in business and administration but no significant effects in other fields. To the best of our knowledge, no study has, however, examined the regional aspects of the reform. Hence, it is not known how the polytechnic education reform affected interregional migration streams even though these concerns have frequently been raised in policy debates.

## 3 Why should the polytechnic reform affect migration?

We are interested in the ways in which the polytechnic reform affected the migration of recent high school graduates. In the following theoretical discussion, we will consider the possibility that this school reform affected migration not only directly but also indirectly through the changes in the level of education.

To begin with, the reform may have increased the propensity to move directly because fewer high school graduates were able to access education in their home municipality after vocational schools were gradually converted into bigger polytechnic units. That is, it is possible that people who would have otherwise attended a local vocational school will now have to move to another town in order to attend a polytechnic. In addition, the incentives for school-to-school moving may have increased because (free) higher education has become more widely available.

Yet it is known that the reform expanded higher education, especially to regions that did not have a university, which may have reduced the need of some high school graduates to move in order to obtain higher education. However, regardless of the reform, the poorer educational opportunities in the peripheral regions may have induced migration to the central areas, where most institutions of higher education are located. Hence, in the empirical analysis, it is important to control for the regional differences in the educational and economic opportunities.

If the reform affected the school-to-school migration, it is likely that it also had an impact on the school-to-work migration, because those who have

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[6]Their preferred estimates show that 29 % of the increase in the earnings of polytechnic graduates is due to an increase in human capital and the remaining 71 % is because of the signalling value (Hämäläinen and Uusitalo 2008, p. 773).

moved in the past are more likely to move again (see, e.g. DaVanzo 1983; Haapanen and Tervo 2012). This pattern would be consistent with the "hobo syndrome" reported by Munasinghe and Sigman (2004).

In the long run, the polytechnic reform may also operate indirectly through the changes in the level of education. If the reform generally increased young adults' level of education, this increase may in turn make them more likely to move. Note that if all the vocational colleges were simply relabelled as polytechnics, then this indirect, educational effect should be zero but the overall effect of the reform on migration could still be non-zero. Extensive prior analyses suggest that the propensity to move increases with the level of education (e.g. Jaeger et al. 2010; Faggian et al. 2007; Tunali 2000).[7] However, only recently have policy reforms provided evidence in support of the positive causal relationship; see Hickman (2009), Machin et al. (2012) and Malamud and Wozniak (2012).

Although our aim is not to investigate the effect of education on migration in general,[8] it is worth discussing the explanations provided for the observed positive relationship briefly. The first one is the existence of a greater earnings differential between regions—thus greater potential benefits from moving—for the highly educated (Armstrong and Taylor 2000, p. 155). Education is a form of general human capital, which is easily transferable to different geographical locations. Second, education increases a person's capability of obtaining and analysing employment information, and of using more sophisticated modes of information and search methods (Greenwood 1975, p. 406). Hence, highly educated workers may have a better access to information about the potential job prospects and living conditions in other regions.

Third, a higher level of educational attainment may open up new opportunities in the labour market (e.g. Greenwood 1975, p. 406). As education improves, the market for individual occupations at each level of education tends to become geographically wider but quantitatively smaller in a given location (Schwartz 1973, p. 1160). Accordingly, Wozniak (2010) finds that the more highly educated are more responsive to local labour market conditions in choosing a state of residence. Lastly, psychic costs resulting from the agony of departure from family and friends are likely to be lower for the highly educated (Schwartz 1973). Education may also reduce the importance of tradition and family ties and increase the individual's awareness of other localities and cultures.

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[7]See also the reviews by Greenwood (1975, 1997). Finnish migration has been studied recently by Ritsilä and Ovaskainen (2001), Pekkala and Tervo (2002), Ritsilä and Haapanen (2003), Hämäläinen and Böckerman (2004), Nivalainen (2004), Haapanen and Ritsilä (2007), Jauhiainen (2008) and Haapanen and Tervo (2012). However, none of these studies have used education reforms to examine migration patterns.

[8]Instead of estimating the effect of education on migration using the reform as an instrument, we estimate the reduced-form specifications of the polytechnic reform on migration.

## 4 Data

The empirical analyses are based on the Longitudinal Census File and the Longitudinal Employment Statistics File constructed by Statistics Finland. These two basic register files were updated annually from 1987 to 2004. By matching individuals' unique personal identifiers across the censuses, these panel data sets provide a variety of reliable register-based information on the residents of Finland. In other words, contrary to surveys, for example, the comprehensive register-based data contain very little measurement error; cf. also Malamud and Wozniak (2012). Furthermore, register data on spouses and the region of residence are merged with the individual records.

The working sample comprises a 7 % random sample of the individuals who resided permanently in Finland in 2001.[9] The sample was further restricted to the individuals who had completed schooling at high school (general upper secondary school).[10] With few exceptions, high school education is required for tertiary-level studies. In the following analysis, we focus on 18- to 21-year-old graduates[11] from 1988 to 1998. During this period, the availability of higher education made its dramatic rise; see Figs. 1 and 2.

Throughout the analyses, the migration event is defined as long-distance migration between the 18 Finnish NUTS3 regions, following, for example, Nivalainen (2004). See Fig. 4 in the Appendix, for a map illustration of migration patterns using the NUTS3 regional classification.[12] These migration flows allow us to examine the changes in the geographical distribution of human capital. Focusing on migration between the NUTS3 regions is also practical, because the location of the educational institution where an individual graduates is known at this regional level in the data. Furthermore, migration of shorter distances between municipalities or subregions most likely reflects housing market conditions rather than labour market prospects. However, we will also check the robustness of the results below using NUTS2 or NUTS4 classification instead of NUTS3.

The average propensities to move during the year of matriculation or the following 2 years are illustrated in Fig. 3. It shows a marked increase in the interregional migration rates over time as the polytechnic reform was executed. The regional differences in the migration rates are also substantial. Comparison of time trends in Figs. 2 and 3 suggests that there is a positive relationship between the regional expansion of higher education and the

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[9]Those individuals living in the Åland Islands are not included in the sample. Åland is a small isolated region with approximately 26,000 inhabitants. It differs from the other Finnish regions in numerous ways (e.g. most of the inhabitants speak Swedish as their native language).

[10]As in Hickman (2009) and Malamud and Wozniak (2012), but contrary to Machin et al. (2012), we focus on individuals at the upper part of the education distribution.

[11]For example, in 2001, approximately 99 % (83) of the high school graduates were 18–21 years old (19 years old) at the end of their matriculation year.

[12]The small region of Itä-Uusimaa is combined with Uusimaa in the analyses, because of their close proximity and similarity. It is also the only region that does not currently have its own polytechnic.
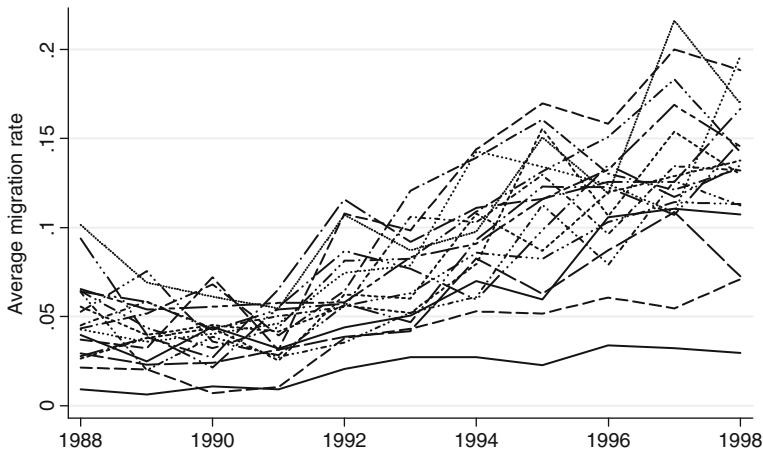
**Fig. 3** Average annual rate of migration during the year of matriculation and the following 2 years (*lines* denote NUTS3 regions), matriculated in 1988–1998; cf. Fig. 4 in the Appendix. Source: Own sample data

interregional migration. However, to investigate whether this relationship still holds after the potential confounding factors have been fully controlled for, the specification of an econometric model is required.

## 5 Empirical approach

A significant proportion of high school graduates migrate in order to receive further education. To understand the implications of the polytechnic reform of the 1990s for interregional migration, we model the migration propensities during the year of matriculation and the following years using probit models. Therefore, we assume that migration propensity is determined according to a latent variable $M^*_{ijyt}$:

$$M^*_{ijyt} = \alpha\, Z_{jy} + X_{ijy}\beta + \gamma_j + \lambda_y + \tau_t + \varepsilon_{ijyt}, \quad \varepsilon_{ijyt} \sim \mathrm{N}\left(0,\ \sigma^2\right)$$

$$M_{ijyt} = 1, \ \text{if} \ M^*_{ijyt} > 0; \ \text{and} \ M_{ijyt} = 0, \ \text{if} \ M^*_{ijyt} \leq 0, \tag{1}$$

where $M_{ijyt}$ is a dummy variable indicating whether an individual $i$ matriculated in region $j$ in year $y$ migrates ($M^* > 0$) or not ($M^* \leq 0$) $t$ years after matriculation. $M_{ijyt}$ refers to long-distance migration across NUTS3 regions between two consecutive years ($t$ and $t-1$).[13] First, we estimate school-to-school migration propensities for the year of matriculation and the following 2 years ($t = 0, 1, 2$), and then we extend the follow-up period, which also allows us to investigate the changes in school-to-work migration. To understand the

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[13]We observe an individual's location at the end of each year.

effects of the reform on the regional distribution of labour more completely, we will later redefine $M_{ijyt}$ as residence outside the matriculation region $j$ in year $t$.

The explanatory variable of interest, $Z_{jy}$, measures the supply of polytechnic education for an individual $i$ when graduating from high school. The supply is measured as the number of new polytechnic study places in the region of residence in the year of matriculation. Note that the reform may have also attracted persons other than the recently matriculated individuals to enter higher education (i.e. polytechnics). To control for this, we have later defined the supply of polytechnic education not only during the year of matriculation but also over a longer 3-year period; see the robustness checks below.

All the control variables, $X_{ijy}$, are measured in the year before an individual matriculates from high school, so that the consequences of migration are not confused with the causes of migration. This decision also ensures that the supply of polytechnic education does not affect the (future) values of the control variables and hence bias the results.

Following, for example, Nivalainen (2004) and Haapanen and Tervo (2012), we use the standard set of covariates. Concerning personal characteristics, we control for gender, age and annual earnings subject to state taxation. Household characteristics[14] comprise marital status, having children and a spouse's labour income, employment status and the level of education. It is important to control for the household income level. Otherwise, the differences in the ability to finance the migration costs can partly create the observed positive association between the reform and migration. Another potential determinant of migration is prior scholastic achievement. Matriculation exam scores[15] from high school are therefore used as the measure of achievement. It is expected that an individual's ability is positively correlated with migration because of his or her attendance at university.[16]

In addition, we control for the effects that are specific to the year of matriculation ($\lambda_y$), the matriculation region ($\gamma_j$) and the duration of time after the matriculation ($\tau_t$). Since interregional mobility tends to closely follow cyclical fluctuations in the economy (Milne 1993; Venhorst et al. 2011; Saks and Wozniak 2011), the matriculation year fixed effects are used. The regional fixed effects pick up all the regional differences in the migration intensity of matriculated students that are stable over time. Time trend dummies $\tau_t$ are added to the model to capture the number of years passed after graduation.[17]

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[14]See Tenn (2010) and Rabe (2011) for recent evidence on the migration decisions of families.

[15]The matriculation examination is a national compulsory final exam taken by all students who graduate from high school. The answers in each test are first graded by teachers and then reviewed by associate members of the Matriculation Examination Board outside the schools. The exam scores are standardised so that their distribution is the same every year. The range of the matriculation exam scores is 1–6.

[16]On average, universities tend to be located further away from high school graduates than lower level educational institutions.

[17]Because of the low number of observations, a single duration dummy is used for $t > 10$.

These dummies allow for the general changes in the migration rates over time after matriculation (cf. Haapanen and Tervo 2012).

Finally, we also use several subregional (NUTS4) characteristics, such as the local unemployment rate and the share of service sector workers, as well as whether the individual matriculates from his or her subregion of birth, which captures otherwise unobserved differences in migration behaviour; see Table 8 in the Appendix for the detailed definitions of the control variables and their mean values.

The identification strategy is based on the assumption about the exogeneity of the polytechnic reform. Consequently, we assume that the supply of polytechnic starting places is exogenously determined after controlling for other factors potentially influencing migration decisions. For the correct identification of the effect of the reform, it is, however, not necessary for the supply to be independent of the fixed regional characteristics or those related to the year of matriculation, since we control for such factors with two sets of fixed dummies. Still, some time-varying regional characteristics could be related to the changes in the regional expansion of polytechnics over time. If such characteristics also influence migration decisions, their exclusion could violate the exogeneity assumption. Thus, following, for example, Black et al. (2005) and Machin et al. (2012), we assess what factors, if any, predict the expansion of polytechnics across regions and over time.

**Table 1** Exogeneity of the polytechnic reform

| Variables | (1) | (2) | (3) |
|---|---|---|---|
| Value added (million euros) | 0.475*** | 0.428*** | 0.119 |
| | (0.055) | (0.045) | (0.096) |
| Growth rate of value added (%) | 0.804 | −10.006 | −7.015 |
| | (8.888) | (10.391) | (6.075) |
| Unemployment rate (%) | −23.443* | 22.802* | −6.075 |
| | (12.849) | (12.979) | (33.202) |
| Population (1,000) | −12.053*** | −12.265*** | 43.654** |
| | (3.275) | (2.864) | (17.514) |
| Population aged 19–24 years (1,000) | 56.958 | 76.437** | 78.968 |
| | (40.129) | (34.365) | (68.332) |
| University region dummy | 50.867 | 17.877 | – |
| | (89.796) | (78.418) | |
| Year dummies | No | Yes | Yes |
| NUTS3 dummies | No | No | Yes |
| Adjusted $R$-squared | 0.868 | 0.903 | 0.958 |
| LR test over restricted specification | – | $p < 0.001$ ($df = 8$) | $p < 0.001$ ($df = 16$) |

The results from three linear regression models are reported. The number of observations is 162 in all estimations. Dependent variable: The number of first year polytechnic students in the NUTS3 region. All explanatory variables are from Statistics Finland, ALTIKA database on the Finnish regions. Sample consists of 18 NUTS3 regions from 1992 to 2000. Robust standard errors reported in parentheses

*df* degrees of freedom

*$p = 0.10$; **$p = 0.05$; ***$p = 0.01$

Table 1 reports the results from linear panel regressions of the supply of polytechnic starting places on other regional characteristics. In the first column, we regress the polytechnic starting places on regional value added, its growth rate, unemployment rate, total population, population aged 19–24 years and a dummy variable indicating whether the region has a university. In the second column, we add the year dummies to the model, and in the third column, we also add the full set of fixed effects for the NUTS3 regions (but exclude the university dummy because it does not change over time within regions).[18]

The results show that after controlling for the fixed time and regional effects, only population size is a statistically significant determinant (column 3 of Table 1). Other factors play little role. Thus, the number of polytechnic starting places positively correlates only with the size of the region after controlling for other regional factors. To rule out the possibility that the omission of the population size would bias the estimates, we have added it to the set of regional controls together with the number of 19- to 24-year-old individuals in the NUTS3 region that captures the differences in the regional demand for polytechnic education.

## 6 Results

### 6.1 Baseline estimates

To begin with the short-run effects, Table 2 reports the estimated average marginal effects[19] of the supply of polytechnic education on the migration probability during the year of matriculation and the following 2 years. The first column gives the estimation results of a simple bivariate model that do not control for any covariates. The insignificant, small negative estimate reported from the probit model is unlikely to provide a reliable causal estimate. A reliable estimate is obtained after other relevant covariates are controlled for. The addition of year, regional and time dummies as well as the extended set of controls is supported by the likelihood ratio tests. As suggested by Fig. 3, the marginal effect from the preferred specification reported in column 6 shows that the migration probability is, on average, influenced by the regional supply of polytechnic education during matriculation. The average marginal effect is positive and significant: 0.7 percentage points per 1,000 study places in the region.

To explore the long-run effects of the polytechnic reform on the migration probability of the matriculated students, we then proceed to study the effect over a longer observation period. Since the last year in the data is 2004, we

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[18]The university sector remained unchanged during the polytechnic education reform. Therefore, new universities were not created during the period of analysis.

[19]The average marginal effects were computed as averages over all observations, as discussed in Cameron and Trivedi (2005, p. 467).

**Table 2** The estimated average marginal effects of the supply of polytechnic education on migration probability (short-run follow-up period of 3 years)

| Variables | (1) | (2) | (3) | (4) | (5) | (6) |
|---|---|---|---|---|---|---|
| Supply of polytechnic education | −0.003 | −0.015*** | 0.010*** | −0.002*** | 0.007*** | 0.007*** |
| | (0.002) | (0.002) | (0.003) | (0.001) | (0.003) | (0.003) |
| Year dummies | No | Yes | No | Yes | Yes | Yes |
| NUTS3 dummies | No | No | Yes | Yes | Yes | Yes |
| Set of controls | No | No | No | No | Yes | Yes |
| Time dummies | No | No | No | No | No | Yes |
| Log likelihood | −14, 857.6 | −14, 225.8 | −14, 230.5 | −13, 930.3 | −13, 673.7 | −13, 552.1 |
| LR test over restricted specification | – | $p < 0.001$ $(df = 10)$ | $p < 0.001$ $(df = 17)$[a] | $p < 0.001$ $(df = 17)$[b] | $p < 0.001$ $(df = 18)$ | $p < 0.001$ $(df = 2)$ |

Average marginal effect is computed as average over all observations using predictions from probit model. Sample: Individuals are observed during the year of matriculation and the following 2 years. The number of observations is 61,509 in all estimations. Dependent variable: NUTS3 migration during the current year. The explanatory variable of interest reported in the table: The number of first year polytechnic students in the NUTS3 region (in 1,000). The set of controls is defined in Table 8 in the Appendix. Robust standard errors reported in parentheses allow for clustering on the matriculation-year-by-region cells

$df$ degrees of freedom

*** $p = 0.01$

[a] LR test of (3) vs. (1)

[b] LR test of (4) vs. (2)

are able to follow those individuals who matriculated, for example, in 1998 and 1988 for 7 and 17 years, respectively (on average 11.7 years). Again, the supply of polytechnic education is measured during the year of matriculation. The results from the six specifications (1–6) reported in Table 3 correspond to those in Table 2. The preferred specification (6) points out that the effect of the polytechnic reform on migration is smaller, and insignificant, in the long run after controlling for the relevant covariates.

To better illustrate the quantitative magnitude of increase in the supply of polytechnic education, we have also computed the short-run and long-run elasticities (Table 4). First, it is useful to note that the regional average of the polytechnic study places has grown from zero to roughly 1,800 between 1990 and the early 2000s. Hence, the short-run marginal effect (0.0068) implies that an increase of 1,800 on polytechnic places has enhanced the annual migration rate in the Finnish regions by 1.2 percentage points. This represents a substantial increase, because the baseline migration rate is 3.7 % for those who matriculated in 1988. Second, the estimated semi-elasticity implies that a 1,000-unit increase on new polytechnic places in the region has resulted in a 12 % increase in the migration rate. Finally, the short-run elasticity of migration with respect to the increase in new polytechnic places is estimated at 0.147. These short-run effects are significantly different from zero, whereas the long-run elasticities are all insignificant.

### 6.2 Sensitivity of the baseline results

To study the robustness of the baseline results reported in column 6 of Tables 2 and 3, we have estimated several additional model specifications (Table 5). In panels A and B, we have experimented with changes to the calculation of standard errors. In panel A, robust standard errors are used instead of clustering on the matriculation-year-by-region cells as in the baseline. In panel B, two-way cluster-robust standard errors (Cameron et al. 2011) are applied that use clustering both on the year of matriculation and NUTS3 region.[20] The statistical significance of the short-run effect drops slightly from 5 to 10 % when two-way clustering is used instead of the baseline specification or robust standard errors. The long-run estimates remain insignificant in all three cases.

There is some concern that the decision to close a vocational college rather than merge/expand it into a polytechnic is not random. In Table 1, we found support for the exogeneity of the reform. To further alleviate this concern, we take additional steps. We have first estimated Eq. 1 including only those regions in which the physical location of polytechnic/vocational education did not change (panel C). The idea of this specification is to isolate the effect

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[20]But the two-way clustering of standard errors is best suited for settings in which both clustering variables have a large number of clusters (Cameron et al. 2011). In our application, there are only 11 annual observations (and 18 NUTS3 regions). For this reason, the baseline estimates are reported with one-way robust standard errors clustered on matriculation-year-by-region cells.

**Table 3** The estimated average marginal effects of the supply of polytechnic education on migration probability (long-run follow-up period)

| Variables | (1) | (2) | (3) | (4) | (5) | (6) |
|---|---|---|---|---|---|---|
| Supply of polytechnic education | -0.004** | -0.016*** | 0.006*** | -0.002*** | 0.002 | 0.002 |
| | (0.002) | (0.002) | (0.002) | (0.002) | (0.001) | (0.001) |
| Year dummies | No | Yes | No | Yes | Yes | Yes |
| NUTS3 dummies | No | No | Yes | Yes | Yes | Yes |
| Set of controls | No | No | No | No | Yes | Yes |
| Time dummies | No | No | No | No | No | Yes |
| Log likelihood | -60,175.7 | -59,123.3 | -58,246.4 | -57,908.5 | -57,593.9 | -57,108.1 |
| LR test over restricted specification | – | $p < 0.001$ $(df = 10)$ | $p < 0.001$ $(df = 17)$[a] | $p < 0.001$ $(df = 17)$[b] | $p < 0.001$ $(df = 18)$ | $p < 0.001$ $(df = 11)$ |

Average marginal effect is computed as average over all observations using predictions from probit model. Sample: Individuals are observed during the year of matriculation and all the following available years. The number of observations is 238,939 in all estimations. Dependent variable: NUTS3 migration during the current year. Average duration of follow-up period is 11.6 years. The explanatory variable of interest reported in the table: The number of first year polytechnic students in the NUTS3 region (in 1,000). The set of controls is defined in Table 8 in the Appendix. Robust standard errors reported in parentheses allow for clustering on the matriculation-year-by-region cells

$df$ degrees of freedom

** $p = 0.05$; *** $p = 0.01$

[a] LR test of (3) vs. (1)

[b] LR test of (4) vs. (2)

**Table 4** The average short-run and long-run marginal effect on, and semi-elasticity and elasticity of the migration probability

|                                                              | Short-run effect[a] | Long-run effect[b] |
| ------------------------------------------------------------ | ------------------- | ------------------ |
| Change in $M$ for a change in $Z$ (marginal effect)          | 0.0068***           | 0.0019             |
|                                                              | (0.0026)            | (0.0013)           |
| Proportional change in $M$ for a change in $Z$ (semi-elasticity) | 0.1200***       | 0.0294             |
|                                                              | (0.0453)            | (0.0197)           |
| Proportional change in $M$ for a proportional change in $Z$ (elasticity) | 0.1469*** | 0.0269             |
|                                                              | (0.0553)            | (0.0181)           |

All effects are computed as average over all observations using predictions from the probit model of the last column reported in Tables 2 and 3. Robust standard errors reported in parentheses allow for clustering on the matriculation-year-by-region cells

$M$ NUTS3 migration during the current year $(0, 1)$, $Z$ the number of first year polytechnic students in the NUTS3 region (in 1,000)

\*\*\*$p = 0.01$

[a] 3-year follow-up period; cf. Table 2

[b] Extensive follow-up period; cf. Table 3

of pure expansion of post-secondary higher education on migration flows. To accomplish this, we selected only those five NUTS3 regions in which none of its municipalities lost an educational institution during the reform. By losing, we mean that a municipality had a vocational college before the reform but it did not have a (unit of) polytechnic after the reform (these municipalities had a small number of study places). Now both the short- and long-run effects are insignificant. But restricting estimation only to these regions does not necessarily imply that starting places were not redistributed between NUTS3 regions, even though the physical locations of the schools remained unchanged. For this reason, in panel D, we only select those nine NUTS3 regions in which the percentage change in the number of study places was smaller than the median change in 1991–2000. That is to say, we compared the vocational starting places before the reform and the polytechnic starting places after the reform. Now both the short- and long-term effects are significant and larger than in the baseline.

Next, the robustness check in panel E investigates whether the results are dependent on the inclusion of region-specific time trends. Thus, we have estimated Eq. 1 including a full set of region-specific time trends in addition to the fixed effects for the year of matriculation and region. Reassuringly, the addition of the NUTS3-specific time trends does not alter the results for the effects of the reform on migration flows in either case and thus gives additional support for the exogeneity of the reform and further lessens the concern about potential omitted variable bias affecting the baseline estimates.

To allow for spatial correlation in $Z$, we have constructed an additional control that measures the number of new polytechnic places in the neighbouring regions (panel F); cf. Oakes (2004, p. 1935). The findings remain intact. In both the short-run and long-run cases, the neighbouring effect is estimated to be insignificant.

**Table 5** Robustness checks on the average marginal effect of polytechnic reform on migration probability

|  | Short-run effect[a] | Long-run effect[b] |
|---|---|---|
| Panel A: robust standard errors | 0.0068** | 0.0019 |
|  | (0.0029) | (0.0016) |
| Panel B: two-way cluster-robust standard errors | 0.0068* | 0.0019 |
|  | (0.0039) | (0.0012) |
| Panel C: limiting sample to regions with no change in physical location of education[c] | −0.0075 | −0.0081 |
|  | (0.0103) | (0.0060) |
| Panel D: limiting sample to regions with small percentage change in study places[d] | 0.0102*** | 0.0037*** |
|  | (0.0025) | (0.0015) |
| Panel E: using NUTS3 time trends as additional controls[e] | 0.0066*** | 0.0017 |
|  | (0.0026) | (0.0013) |
| Panel F: using supply of polytechnic education in the neighbouring regions as an additional control[f] | 0.0062** | 0.0018 |
|  | (0.0026) | (0.0013) |
| Panel G: 3-year supply of polytechnic education in the region of residence[g] | 0.0159*** | 0.0024 |
|  | (0.0059) | (0.0036) |
| Panel H: 3-year supply of polytechnic education in the region of matriculation[g] | 0.0024 | 0.0004 |
|  | (0.0034) | (0.0019) |
| Panel I: extending the sample to the matriculated from 1988 to 2001 | 0.0068*** | 0.0019 |
|  | (0.0026) | (0.0013) |
| Panel J: limiting the sample to the matriculated from 1991 to 1998 only | 0.0075** | 0.0029** |
|  | (0.0030) | (0.0013) |
| Panel K: 7-year follow-up period only (same for all observations) | – | 0.0031* |
|  |  | (0.0017) |
| Panel L: using NUTS4 (shorter distance) migration as the dependent variable[h] | 0.0064* | 0.0018 |
|  | (0.0034) | (0.0016) |
| Panel M: using NUTS2 (longer distance) migration as the dependent variable[h] | 0.0044 | 0.0021* |
|  | (0.0028) | (0.0011) |

Average marginal effect of the polytechnic reform on migration from probit model is reported. Same controls are used as in the last specification of Tables 2 and 3. In panels A–F and I–M, the absolute number of polytechnic study places in the region where an individual matriculates (in 1,000, measured during the year of matriculation) is used. Robust standard errors reported in parentheses that allow for clustering on the matriculation-year-by-region cells are reported in panels C–M

\* $p = 0.10$; \*\* $p = 0.05$; \*\*\* $p = 0.01$

[a]Three-year follow-up period; cf. Table 2

[b]Extensive follow-up period; cf. Table 3

[c]Limiting to only NUTS3 regions, in which none of its municipalities lost an education institution during the reform

[d]Limiting to those regions in which the change in the vocational and polytechnic starting places over the period 1991–2000 was smaller than the median change (8 %)

[e]Interacting the region and time dummies

[f]LR test indicates insignificance of the neighbouring effect in both cases

[g]The regional supply of polytechnic education is measured as a 3-year average rather than during the year of matriculation

[h]There are four NUTS2 and 79 NUTS4 regions in the mainland Finland

In panels G–H, the regional supply of polytechnic education is measured as a 3-year average rather than during the year of matriculation. The motivation for this specification is that not all individuals make their schooling and

migration decisions immediately after matriculation, because of the limited number of study places, a voluntary decision to take a year off from school or enrolment in military service. In panel G, the supply is measured in the current region of residence and in panel H in the region of matriculation. In both of these cases, the long-run effect is insignificant, which suggests that the effect does not depend on whether the supply is measured only during the year of matriculation or also 2 years after. However, in panel G, the short-run effect roughly doubles and is significant, indicating that the effect of the reform could be higher than the one reported in Table 2. This having been said, this measure can also reflect reverse causality: the matriculated students move to the regions with a high number of starting places. The small, insignificant short-run effect reported in panel H supports this conclusion.

Furthermore, we have made several changes to the estimation sample. In panel I, the sample also covers the matriculated students from 1999 to 2001. This extension increases the number of observations. As a result, the estimated standard errors are slightly smaller, but the quantitative magnitude of the effects does not change. In panel J, the sample is limited to the matriculated students from 1991 to 1998 only. This is the time period during which the transformation of the system and the rapid increase in the number of polytechnic graduates took place (see Fig. 2). Thus, the time period is crucial for the identification of the effects of the reform. The short-run effect remains unchanged in this specification, but now the long-run effect (0.003) is estimated with much greater precision and is also significant at the 5 % level.[21] In panel K, the long-run analysis is restricted to observations with the number of observations for each individual (that is, $t < 7$). The results correspond to those in panel J: the long-run marginal effect (0.0031) is significant at the 10 % level. This marginal effect implies that the reform enhanced the annual migration rate of high school graduates by 0.6 percentage points over the 7-year follow-up period. In sum, the polytechnic reform has a positive, but smaller, effect on migration in the long run than in the short run.

Finally, we have altered the definition of migration to allow for better international comparison. When we consider shorter distance migration between 79 NUTS4 subregions, instead of NUTS3 regions, the effect of the polytechnic reform is estimated to be at almost the same size as previously, but now the estimate is less precise (panel L). When we consider longer distance migration between the four NUTS2 regions,[22] the short-run effect of the polytechnic

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[21]Note that the larger estimate also reflects the fact that in panel J (and K), the matriculated are, on average, followed over a shorter period of time than in the baseline estimate above.

[22]In terms of land area, the Finnish NUTS2 regions are larger compared to the EU average and smaller compared to the US states: the Finnish average is 60,895 km$^2$, the EU average is 15,869 km$^2$ and the US state average is 183,637 km$^2$. In 2010, population density was 18 inhabitants per km$^2$ in Finland, 117 in the EU and 35 in the USA. Sources: Eurostat (2007, 2011) and US Census Bureau (2012).

reform is again estimated larger than the long-run effect, but it is insignificant (panel M). This finding is consistent with the fact that the reform was carried out largely locally.

## 6.3 Heterogeneity of the effects

Next, we examine whether the effect of new polytechnic places is heterogenous with respect to the duration of time and the region of matriculation. For brevity, the results of the specification tests are reported in Table 6, but the detailed estimation results are only available upon request. In panel A, we check to see whether the effect of the reform is constant over the duration of time after matriculation. Consistent with the short-run and long-run results above (Tables 3, 4 and 5), the estimates do point to significant heterogeneity in this respect. The marginal effect of the reform on migration is largest close to matriculation and becomes smaller as time passes.

As regards the spatial differences, panel B implies that there are no significant differences in the size of the effect between the university and non-university regions. In panel C, the effect of the reform is allowed to vary across regions more freely. We find that the estimates do not, overall, show significant regional differences in the effect. However, a closer look at the estimated regional parameters reveals that in the short run (school-to-school), migration has increased particularly for the matriculated individuals from the regions of Oulu and Kainuu. The estimates for Turku and Helsinki are also significant and positive. The long-run estimates show that migration rates have increased for those who have matriculated from the Helsinki metropolitan area and decreased particularly for those who have matriculated from the regions of Etelä-Pohjanmaa and Joensuu (i.e. Pohjois-Karjala); see Fig. 5 in the Appendix, for a map illustration.

## 6.4 Effect on residing in the region of matriculation

So far, we have considered the effect of the polytechnic reform on the migration propensity in the short run and long run. Thus, the emphasis has been particularly on the intensity of migration. To understand the effects of

**Table 6** Testing the heterogeneity of the effects of polytechnic reform on migration

| LR test of no heterogeneity in | Short-run estimates | Long-run estimates |
| --- | --- | --- |
| Panel A: time trend | $p = 0.030 \ (df = 2)$ | $p < 0.001 \ (df = 10)$ |
| Panel B: university region | $p = 0.461 \ (df = 1)$ | $p = 0.556 \ (df = 1)$ |
| Panel C: NUTS3 regions | $p = 0.408 \ (df = 17)$ | $p = 0.193 \ (df = 17)$ |

LR tests of the joint significance of the interaction terms are reported (*p*-values). Same controls are used as in the last specification of Tables 2 and 3. See also notes to Table 5

the reform on the regional distribution of labour better, it is important to acknowledge that a significant proportion of the school-to-school migrants may return to their region of origin after graduation from specialised education. Therefore, we will next consider the extent to which the reform affected the propensity of residing in the region of matriculation. The analysis is parallel to the baseline probit models used earlier (see, e.g. column 6 in Tables 2 and 3), but now, the dependent variable is redefined as a dummy indicating whether an individual resides in the region of matriculation. That is, the estimation samples and the control variables also remain unchanged.

Table 7 reports the short-run and long-run average marginal effect of the reform on the propensity to reside in the region of matriculation (Model 1). Both marginal effects are now significant at the 5 percent level and they are larger than the estimated effects on migration intensity. Namely, an increase in polytechnic starting places by 1,000 in the region has, on average, decreased the propensity to reside in the region of matriculation by 1.0 and 1.4 percentage points in the short run and in the long run, respectively. The significant negative marginal effects suggest that the reform has resulted in a spatial redistribution of labour.

One goal of the reform was to improve the supply of highly educated labour in the non-university regions. To investigate whether this goal was reached, in model 2, we have interacted the supply of polytechnic education with information on whether or not the matriculation has occurred in a university or

**Table 7** The average marginal effect of polytechnic reform on the probability to reside in the region of matriculation

|  | Short-run effect | Long-run effect |
| --- | --- | --- |
| Model 1: | | |
| Supply of polytechnic education[a] | −0.0099** | −0.0142** |
|  | (0.0039) | (0.0056) |
| Model 2: | | |
| Supply of polytechnic education × matriculated | −0.0092** | −0.0126** |
| from a university region[b] | (0.0038) | (0.0063) |
| Supply of polytechnic education × matriculated | −0.0130* | −0.0196** |
| from a non-university region[b] | (0.0079) | (0.0086) |
| Average propensity to reside in the region | 0.8969 | 0.7326 |
| of matriculation | | |

Average marginal effects from two probit models are reported. Dependent variable: Resides in the region of matriculation. Same controls are used as in the last specification of Tables 2 and 3

*$p = 0.10$; **$p = 0.05$

[a]The explanatory variable of interest: The number of first year polytechnic students in the NUTS3 region (in 1,000). In model 2, this variable has been interacted with dummies indicating whether or not an individual matriculated from a university region

[b]The difference is neither statistically significant in the short run nor in the long run. See also notes to Table 5

non-university region. Although the differences are not significant, the results suggest that the reform may have increased the outmigration of individuals from the non-university regions. Figure 6 in the Appendix shows that the outmigration has been particularly intense in the regions of Kainuu and Keski-Pohjanmaa that do not have a university.

## 7 Conclusions

In this paper, we explored the effect of the polytechnic education reform on the migration of graduated high school students in the Finnish context. The reform gradually transformed former vocational colleges into polytechnics offering a Bachelor's degree and expanded the supply of higher education to all regions. Our analyses confirm that the reform provides relevant exogenous variation in the regional supply of education. The reform raises mobility across local labour markets in the years after completion of secondary studies, indicating increased mobility between high school and post-secondary education. We estimate that the reform enhanced the annual migration rate of high school graduates by 1.2 percentage points over a 3-year follow-up period. This represents a substantial increase, because their baseline migration rate is 3.7 %. The effect fades several years after the completion of secondary studies. For example, the corresponding effect for the 7-year follow-up period is 0.6 percentage points. The study made no attempt to distinguish whether the effects of the reform on migration were due to extension in the length or improvement in the quality of education.

One important reason for the creation of the polytechnic schools was to decrease the brain drain from the less developed regions to the metropolitan areas. The results suggest that this policy aim has not been fulfilled. However, the increased migration rates caused by the reform may have improved the allocation of labour across regions. Thus, the positive effects of the reform on employment and earnings, reported in Böckerman et al. (2009), may have resulted partly from an increase in migration intensity. In this paper, we estimated reduced-form specifications for the effect of the policy reform. In future research, the polytechnic reform could be used to estimate the effect of education on migration using the reform as an instrument.

# Appendix

**Table 8** Description of covariates and their mean values for the two samples

| Covariate | Description | (1) | (2) |
|---|---|---|---|
| Dependent variable | | | |
| Migrate | 1 if the NUTS3 region of residence is different from previous year, 0 otherwise | 0.065 | 0.069 |
| Explanatory variable of interest | | | |
| Supply of polytechnic education | Number of first year polytechnic students in the NUTS3 region during the year of matriculation (1,000 students) | 1.191 | 0.875 |
| Control variables | | | |
| Age | Age in years | 19.155 | 19.156 |
| Female | 1 if female, 0 if male | 0.573 | 0.575 |
| Swedish | 1 if person belongs to the Swedish minority, 0 otherwise | 0.050 | 0.050 |
| Married | 1 if married or cohabiting, 0 otherwise | 0.020 | 0.019 |
| Spouse's employment | 1 if spouse is employed, 0 otherwise | 0.006 | 0.005 |
| Spouse's educ. | Spouse's level of education (0 if no spouse, 1 if comprehensive educ., …, 5 if higher tertiary educ.) | 0.033 | 0.030 |
| Spouse's income | Annual income of spouse, 10,000 € | 0.013 | 0.012 |
| Children | 1 if children under 18 years in the family, 0 otherwise | 0.002 | 0.002 |
| Matriculation result | General grade from matriculation exam, range from 1 (worst grade) to 6 (best grade), 0 if missing | 3.904 | 3.786 |
| Matriculation result not missing | 1 if matriculation result is not missing, 0 otherwise | 0.926 | 0.892 |
| Earnings | Annual earnings subject to state taxation, 10,000 € | 0.154 | 0.158 |
| Rural | 1 if living in an rural municipality (based on the degree of urbanisation and the population of the largest urban settlement; see Statistics Finland 2001), 0 otherwise | 0.241 | 0.243 |
| Semi-urban | 1 if living in a semi-urban municipality, 0 otherwise (see above, reference is "urban" municipality) | 0.172 | 0.171 |
| Unemployment rate | Unemployment rate in the NUTS4 region (i.e. travel-to-work area), % | 14.692 | 13.263 |
| Amenities | Service sector workers in the NUTS4 region, % | 55.710 | 55.271 |
| Population size | Population in the NUTS3 region (100,000 inhabitants) | 5.192 | 5.130 |
| 19–24 years old | Number of 19–24-year-old individuals in the NUTS3 region (10,000 inhabitants) | 4.078 | 4.074 |
| Reg. of birth | 1 if living in the NUTS3 region of birth, 0 otherwise | 0.806 | 0.803 |
| Number of observations | | 61,509 | 238,939 |

Control variables are measured on a year before an individual matriculates. Educational variables after matriculation refer to the first specialised degree. Sample includes (1) observations from the year of matriculation and the following 2 years and (2) all possible observations after matriculation. The explanatory variables also include region and year of matriculation dummies, and duration time dummies
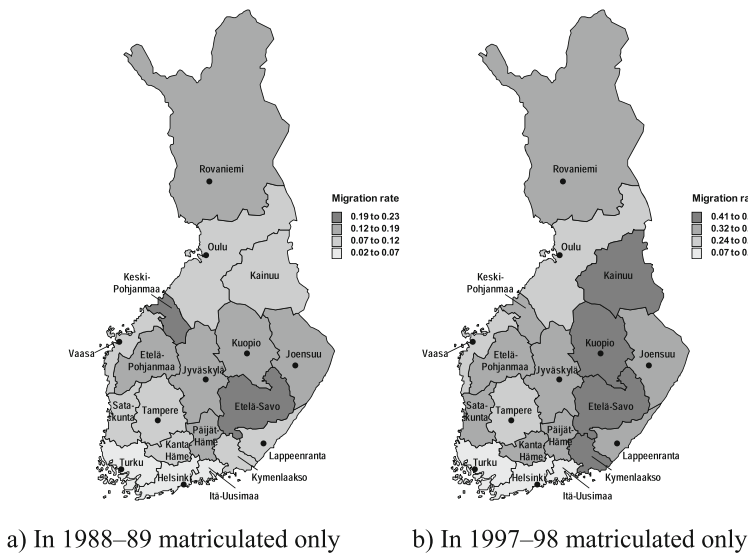
a) In 1988–89 matriculated only     b) In 1997–98 matriculated only

**Fig. 4** Regional differences in the propensity to move over a 3-year period (i.e. migrated during the year of matriculation or the following 2 years). Note: Itä-Uusimaa is merged with Uusimaa in the analysis. NUTS3 regions with a university have been renamed after the largest municipality. Source: own sample data
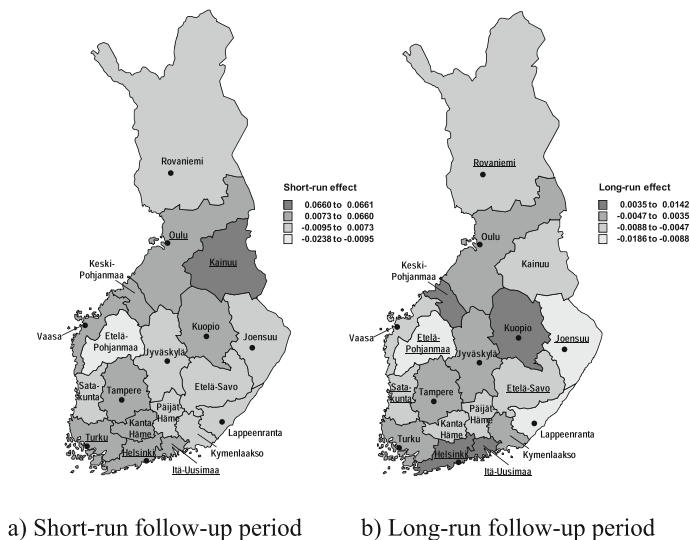


a) Short-run follow-up period     b) Long-run follow-up period

**Fig. 5** The estimated short-run and long-run average marginal effect of the polytechnic reform on the probability to move by NUTS3 matriculation region. Note: Average marginal effects are based on the interaction of supply of polytechnic education with the matriculation region dummies. The same controls are used as in the last specification of Tables 2 and 3. See also Table 6 and notes to Table 5. *Underlining* of the name of the region indicates significance at the 10 % level
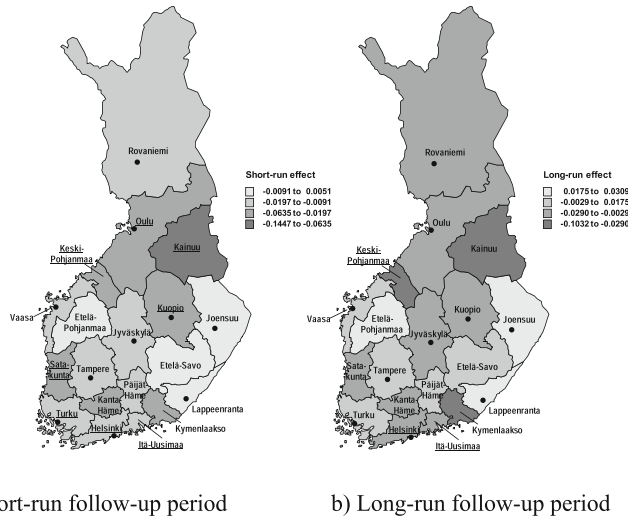
a) Short-run follow-up period          b) Long-run follow-up period

**Fig. 6** The estimated short-run and long-run average marginal effect of the polytechnic reform on the probability to reside in the region of matriculation by NUTS3 matriculation region. Note: Average marginal effects are based on the interaction of supply of polytechnic education with the matriculation region dummies. The same controls are used as in the last specification of Tables 2 and 3. See also Table 7 and notes to Table 5. *Underlining* of the name of the region indicates significance at the 10 % level

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